

Value Creation In Middle Market Private Equity

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Value Creation In Middle Market

Value-creation in Middle Market Private Equity by John A. Lanier holistically examines the ecosystem relationships between middle market private equity firms and their portfolio companies. Small business is the job creating engine in the US economy, and consequently is a prime target market for private equity investment.

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Middle Market Methods™ offers a toolbox of cultural, growth, and efficiency value-creating solutions to portfolio companies of private equity firms. The premise is that best practice adoption correlates with a smoother ride during the investment hold period, resulting in higher exit multiples.

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"Before five years ago, the driver of value creation in private equity was predominantly financial engineering and M&A," says Dan Hawkins, founder and president of Summit Leadership Partners. "But today, the growth engine of many of these middle-market companies is their talent and their organizational capability."

The Human Side of Value Creation | Middle Market Growth

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Lloyd Rogers, Riverside Partners, USA "Building best-in-class companies in the middle market, while creating greater shareholder value, is both challenging and rewarding. This book contains many of the principles that Excellere Partners embraces in its own value-creation partnership model, and for good reason.

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If the company can still create value at an annual rate of 13.55% of NAV per share going forward, its annual value creation will be around \$2.18 per share. This is because 13.55% of \$16.08 is ...

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